

## More winners and more awards in 2005 CotY program!

It was quite possibly the best year for Contractor of the Year Awards since Miami Valley NARI started the annual program that recognizes outstanding remodeling projects. A total of 11 companies shared 15 CotY awards and two honorable mention awards. Several new names appear on the winners list, along with frequent winners from past years.

Home Towne Construction won CotYs in three categories, Residential Bath Under \$15,000, Residential Exterior, and Residential Interior, and earned honorable mention recognition in the Residential Kitchen \$30,000 to \$60,000 category.

Greater Dayton Building and Remodeling won awards in the Commercial Interior and Commercial Specialty categories, and received an honorable mention in the Entire House category.

Hurst Total Home won awards for Residential Bath \$15,000 to \$30,000 and Residential Specialty.

### Winter Events

No Miami Valley NARI meetings until January. A very happy holiday season to all the members and friends of MVNARI.

#### Tailgate Party Date & Time

6:00 p.m., Wednesday, January 26

#### Location

University of Dayton Arena

#### Homeworld 2005

February 10 through February 13  
Dayton Exposition Center  
Dayton International Airport



*Urbieta Construction turned a sleeping porch in a historic district home into a palatial bath and a walk-in closet and earned Contractor of the Year recognition in the Residential Bath \$30,000 and Over category.*

Ahern Home Improvement won CotY honors in the entire house category.

All-Seal Home Improvement remodeled its own Medway showroom and earned CotY recognition in the Commercial Exterior category.

Brentwood Builders received the CotY award in the Residential Addition \$100,000 to \$250,000 category.

Main Street Construction won the CotY for a Residential Kitchen \$15,000 to \$30,000 project.

Malchow Building and Remodeling received the award in the Residential Addition \$100,000 and Under category.

Remodeling Designs won CotY recognition for a Residential Kitchen project in the \$60,000 and Over category.

Supply One was the CotY winner in the Residential Kitchen \$30,000 to \$60,000 category.

Urbieta Construction received the

CotY award in the Residential Bath \$30,000 and Over category.

CotY judges assess six project attributes: To what degree does the project meet the expressed needs of the client? To what degree does the project enhance the existing structure functionally? To what degree does the project enhance the existing structure aesthetically? Is there evidence of superior craftsmanship? Were innovative uses of materials and methods evident?

Judges for the Miami Valley NARI CotY awards were Steve Zimmer, CR, member of Ohio Valley NARI; James Cummings, Dayton Daily News Home Section writer; and Al Wahle, AIA, professor of architecture, Sinclair Community College.

See CotY photos  
on pages 3 to 7.

## It's harder than ever to find and contact prospects

by Jeff Miller, CR, CLC  
Hurst Total Home

This year is quickly approaching the end, as is my term as your president. It has been a busy and productive time because of the efforts of your board, officers, committee chairs, members and staff. I thank everyone who has participated and made this a positive and optimistic time. Next year promises to be even better!

We have numerous items in the pipeline - several major projects, a tailgate party and strategic planning to name just a few. As I have noted numerous times, this is your association. You will receive what your give; it is just a matter of what you are looking for. If you don't want to make

a long term commitment to an activity, please ask what you can do to help with a project or committee. If you see anything that we can improve, please let me or any board or staff member know. I can be reached at jeffmiller@hursttotalhome.com, 937-603-0573 mobile or 937-296-1133 at Hurst Total Home.

This being the start of the holiday season, we always look at all that we have to be thankful for. Granted we all have struggles, but those are few compared to many. Something that I always encourage is to take the feelings of brotherhood and good will towards each other that we experience during

this time and spread this throughout the entire year. I would personally rather have someone promote peace and friendship for the entire year and not just for a few days in December. This includes our family, friends, co-workers, customers and suppliers.

May next year bring prosperity and happiness to all.

## NARI members merge but will keep identities

Miami Valley NARI members Hurst Total Home, Inc., and KHA Home Improvement have joined forces with the acquisition of KHA Home Improvement, by Jeff Hurst, CR, and Jay Hurst, CR, owners of Hurst Total Home, early in December.

The names of both companies will be retained, with KHA Home Improvement operating as a wholly-owned subsidiary of Hurst. Hurst offices will remain at 2852 Haig Avenue. KHA will maintain its offices and showroom at 2517 Patterson Road, Kettering.

Hurst Total Home, founded in 1984 by brothers Jeff and Jay Hurst, began primarily as a handyman service. They progressed from general fix-it work to interior and exterior entire-home remodeling.

KHA Home Improvement was established as Kettering Home Aluminum in 1975 by George and Loretta Flaum, who are now retired. Aluminum was used in the original name due to its prevalent use in replacement windows, siding and doors. The company name evolved to KHA Home Improvement as other low maintenance building materials became more popular, including vinyl among the variety of composite materials.

### Miami Valley REMODELER

The Miami Valley Remodeler is published by the Miami Valley Chapter of the National Association of the Remodeling Industry. Offices are located at 136 S. Keowee St., Dayton, OH 45402, 937/222-NARI (6274) or FAX: 937/222-5794.

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#### The mission of MVNARI is:

1 To establish and maintain the association's firm commitment to developing and sustaining programs that expand and unite the remodeling industry, as well as ensure the industry's growth and security.

2 To encourage ethical conduct, sound business practices, and professionalism in the remodeling industry.

3 To present NARI as the recognized authority in the remodeling industry.

#### This mission is carried out by:

1 Promoting the common business interests of those engaged in the industry.

2 Sponsoring educational programs and activities for members.

3 Enlightening consumers to the needs and advantages of home remodeling and maintenance, thereby improving the nation's housing inventory.

4 Recommending legislative and regulatory action which safeguards and preserves the remodeling industry and stimulates the marketplace.



*The family room shown to the left is part of a CotY-winning project in the Residential Addition \$100,000 to \$250,000 category by Brentwood Builders. The addition included a wheelchair-accessible shower for the homeowners' handicapped son.*

*In the photo below everything to the right of the windows next to the porch is new. The addition contained features to accommodate a multi-handicapped child and earned a CotY award in the Residential Addition \$100,000 and Under category for Malchow Building & Remodeling.*



*Hurst Total Home remodeled a bathroom straight out of the 1960s, creating a bath with a contemporary look, shown above, and earned a CotY award in the Residential Bath \$15,000 to \$30,000 category.*



*Greater Dayton Building & Remodeling gave this aviation sales and service facility a 21st Century look and earned a CotY award in the Commercial Specialty category.*



*Home Towne Construction converted “the world’s ugliest bathroom” (the owner’s words) into the attractive bath on the right--and did it on a very tight budget. The project won the CotY award in the Bath Under \$15,000 category.*



*Ahern Home Improvement transformed the two-bedroom 1930s home on the left into a four-bedroom family residence by expanding what was essentially an attic area and turning it into second floor living space.*

*It wasn’t one single big change in the home shown in the photo to the right that won the CotY award in the Residential Exterior category for Home Towne Construction. A number of enhancements, including new windows and siding, new gutters, a custom-built fence, a larger pool deck, and new landscaping improved the curb appeal of the home.*



*The aesthetic quality of the lobby gallery didn't match the quality of the portraits produced by the property owner until Greater Dayton Building and Remodeling redesigned and remodeled the entry and two halls to create the Commercial Interior CotY-winning project shown in the photo to the right.*



*Remodeling Designs rebuilt a small kitchen with dull, worn out cabinetry and limited counter space and created a large, attractive kitchen with an informal dining island that flows smoothly into an adjacent family room. The project, shown in the photo to the right, won the CotY award in the Residential Kitchen over \$60,000 category.*

*The small Clark County community of Medway has been involved in a scenic byway streetscape project at the intersection of routes 235 and 40. All-Seal Home Improvement enhanced the streetscape by remodeling the nondescript exterior of a 19th century building at the northwest corner of the intersection in the federal style. The transformed building, shown in the photo to the right, won CotY honors in the Commercial Exterior category.*



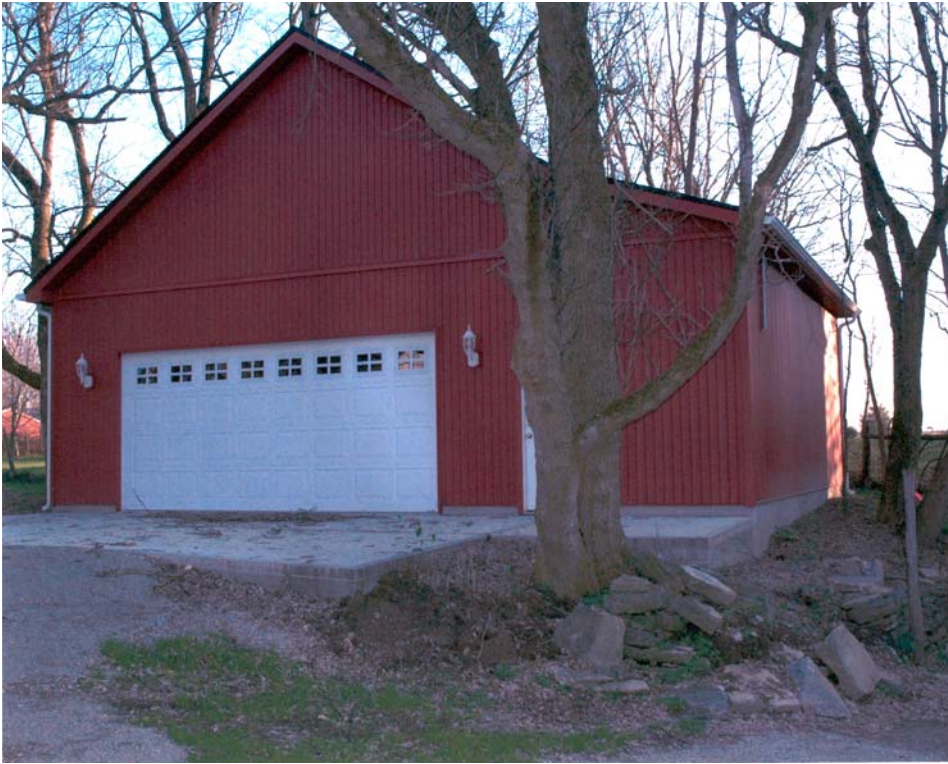
*After explaining to the home owner that “designer” and “magician” are different professions Supply One was still able to incorporate most of her wants and all her needs in the kitchen pictured to the right, which won the CotY award in the Residential Kitchen \$30,000 to \$60,000 category. The project involved removing a wall and retaining as much of the remaining interior finish as possible.*



*Unexpected structural problems, e.g. inadequate ceiling joists and an unsupported ridge beam, complicated the project shown in the photo to the left. Home Towne Construction met the challenges and accomplished the customers’ objective of transforming three separate spaces into an open, inviting living area. The project won CotY honors in the Residential Interior category.*

*The executive home in the photo to the right started as a more or less country style residence with a dormered partial second floor. Greater Dayton Building and Remodeling reconstructed the upper level as a full second story, built a new family room at the rear of the home, and added other enhancements to earn honorable mention CotY recognition in the Entire House category.*





*The garage in the photo to the left, which won a CotY award in the Residential Specialty category for Hurst Total Home, maintained the exact design and appearance of the original structure*



*Main Street Construction completed the project in the above left photo, which won CotY honors in the Residential Kitchen \$15,000 to \$30,000 category. The original kitchen dated from the 1940s. To build the kitchen in the righthand photo above Home Towne Construction removed a wall to open the kitchen into a totally separate nook area. This job earned CotY honorable mention in the Residential Kitchen \$30,000 to \$60,000 category.*



*Judges for the 2005 Contractor of the Year Awards were, left to right in the photo to the left, James Cummings, Dayton Daily News Home Section writer; Steve Zimmer, CR, Steve Zimmer Remodeling, an Ohio Valley NARI member, and Al Whale, professor of architecture at Sinclair Community College.*

# Ten southwest Ohio NARI members earn kitchen and bath certification

The first Certified Kitchen and Bath Remodeler preparation program and certification examination ever held in southwest Ohio is history. Ten members of Miami Valley NARI and Ohio Valley NARI successfully completed the certification process and earned CKBR certification.

Miami Valley NARI members who earned their CKBR credential are Jeffrey M. Roberts, CKBR, A & J Industries Inc.; Bob Malchow, CR, CKBR, Malchow Building & Remodeling Inc.; Erich L. Eggers II, CKBR, Remodeling Designs, Inc.; Bill Bilbrey, CR, CKBR; W.E. Bilbrey & Sons; John Bordenkircher, CKBR, Kitchen Solvers; Carrie Bordenkircher, CKBR, Kitchen Solvers; and Peter Price, CR, CKBR, Stillwater Builders Co.

Members of Ohio Valley NARI who completed the program and passed the CKBR examination are Don Patten, CR, CKBR, Don Patten Remodeling, Ltd.; Larry Kessler, CKBR, Kessler Construction Ser-

vices, LLC; Ed Kramer, CR, CKBR, CabitDesign, Inc.

Kip Bohachek, CR, led the 10-week preparation program that started in late summer. Classes were held at the NARI office in downtown Dayton.

The Certified Kitchen and Bath Remodeler program is the newest of NARI's professional certification programs. CKBRs have demonstrated professional qualifications necessary

to provide remodeling services specific to kitchens and bathrooms. To become a Certified Kitchen and Bath Remodeler, candidates must possess skills and knowledge focused on the requirement of materials, layout, and installation of kitchens and bathrooms.

NARI certification is a challenging process, requiring extensive knowledge of the industry and a commitment to professional conduct. Even highly experienced and skilled remodelers find the screening and testing process formidable.



# CotY awards to be given at January Tailgate Party

Tailgating is a sports tradition that's traditionally an outdoor activity, but in January in Dayton there's always a chance that partying outdoors may be just a bit uncomfortable. That's why Miami Valley NARI will hold its first major event

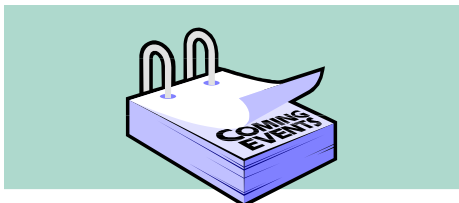


of the year 2005—a Tailgate Party—on Wednesday, January 26, in the warm confines of the Boesch Lounge inside the University of Dayton Arena.

The evening will feature formal presentation of the 2005 Contractor of the Year Awards and a pep talk by Jim Place, athletic director and head football coach at Chaminade-Julienne High School. The menu for the evening is typical tailgate fare—hamburgers, hot dogs, brats, beans, slaw, etc.

The fun starts at 6:00 p.m. Everything should wrap up by 9:30. Make plans now to attend and bring your entire crew. It's not too early to call the Miami Valley NARI office at 937-222-6274 to make reservations for your group.

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**January Dinner Meeting  
Tailgate Party  
& Awards Presentation**  
January 26, 2005  
Boesch Lounge  
University of Dayton Arena

**Homeworld 2005**  
February 10-13, 2005  
Airport Exposition Center  
Dayton International Airport

MIAMI VALLEY NARI  
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